



FACILITATING CHANGE

Nicky Carew & John Hackett

March 2019



Stakeholder management can sometimes be “frustrating”...



THE HOLY GRAIL: Engage EVERYONE in the process of change



The Theme of Today

Introducing you to a new way to get the best out of project teams &/or engagement in projects from stakeholders.

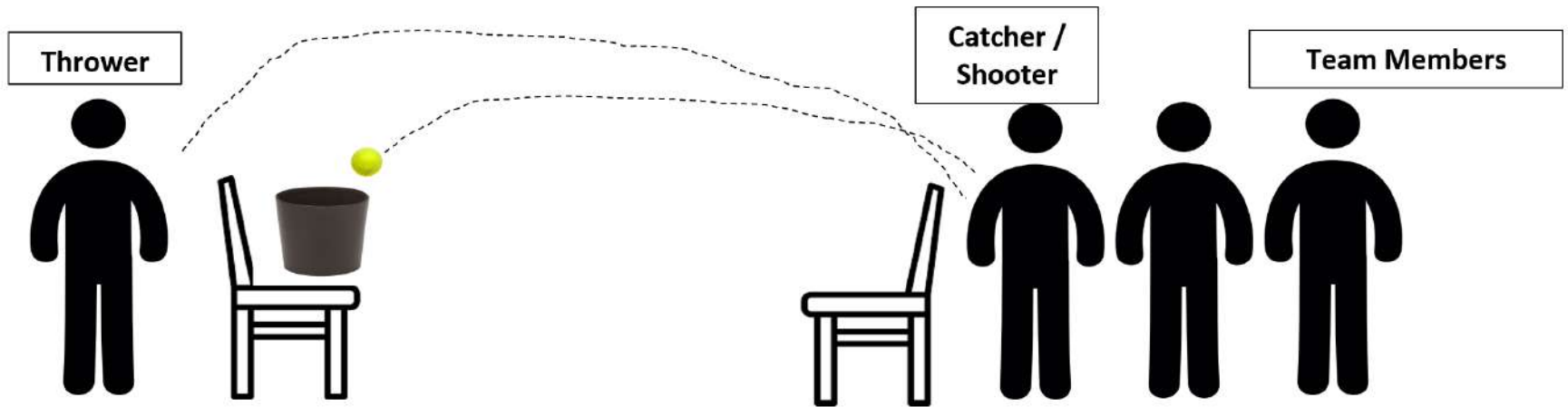


Balls of Change



The
Change Maker
Group

How To Play



Rules

1. At no time can anyone encroach into the playing space between two imaginary lines drawn from the front of the chairs (except to retrieve a dropped ball and then only the Thrower can do this);
2. All throwing and catching has to be done using one hand only.
3. If the ball is dropped then the throw catch sequence with that person has to be repeated until it is done correctly. Once completed then that person can move to the back of the queue.
4. The opposition can put off the team playing using verbal abuse but no throwing anything into the playing areas, or encroaching into the playing area of any kind is allowed, they have to keep their backs to the wall.



Change The Process



Change The Process

From the perspective of your change impact:



- What are the strengths of this impact in terms of delivering change?
- How might others view this style of impact?



Change The Process

From the perspective of your change impact:

- List ideas for **improving** the strategy for throwing and catching in the game.

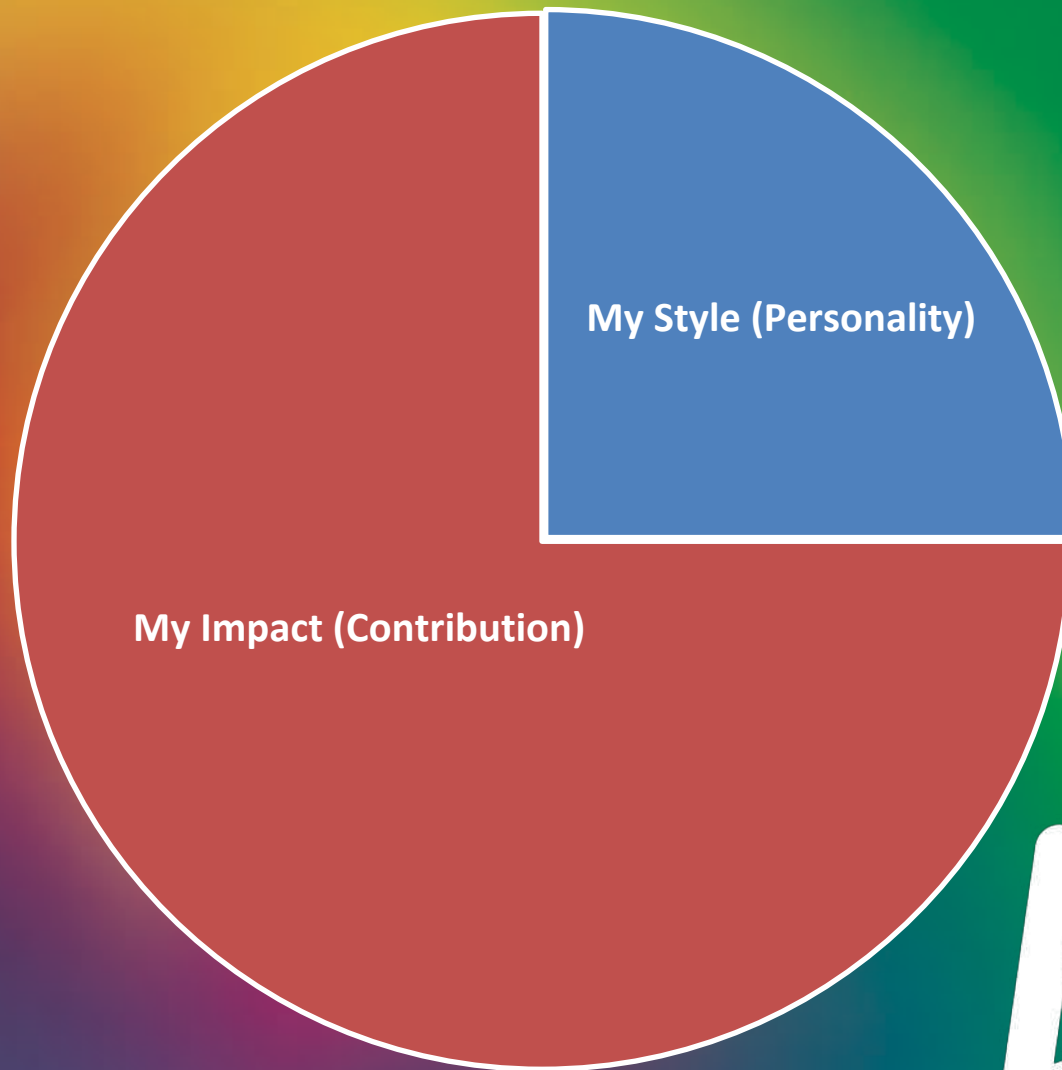


Balls of Change

ROUND #2



The
Change Maker
Group

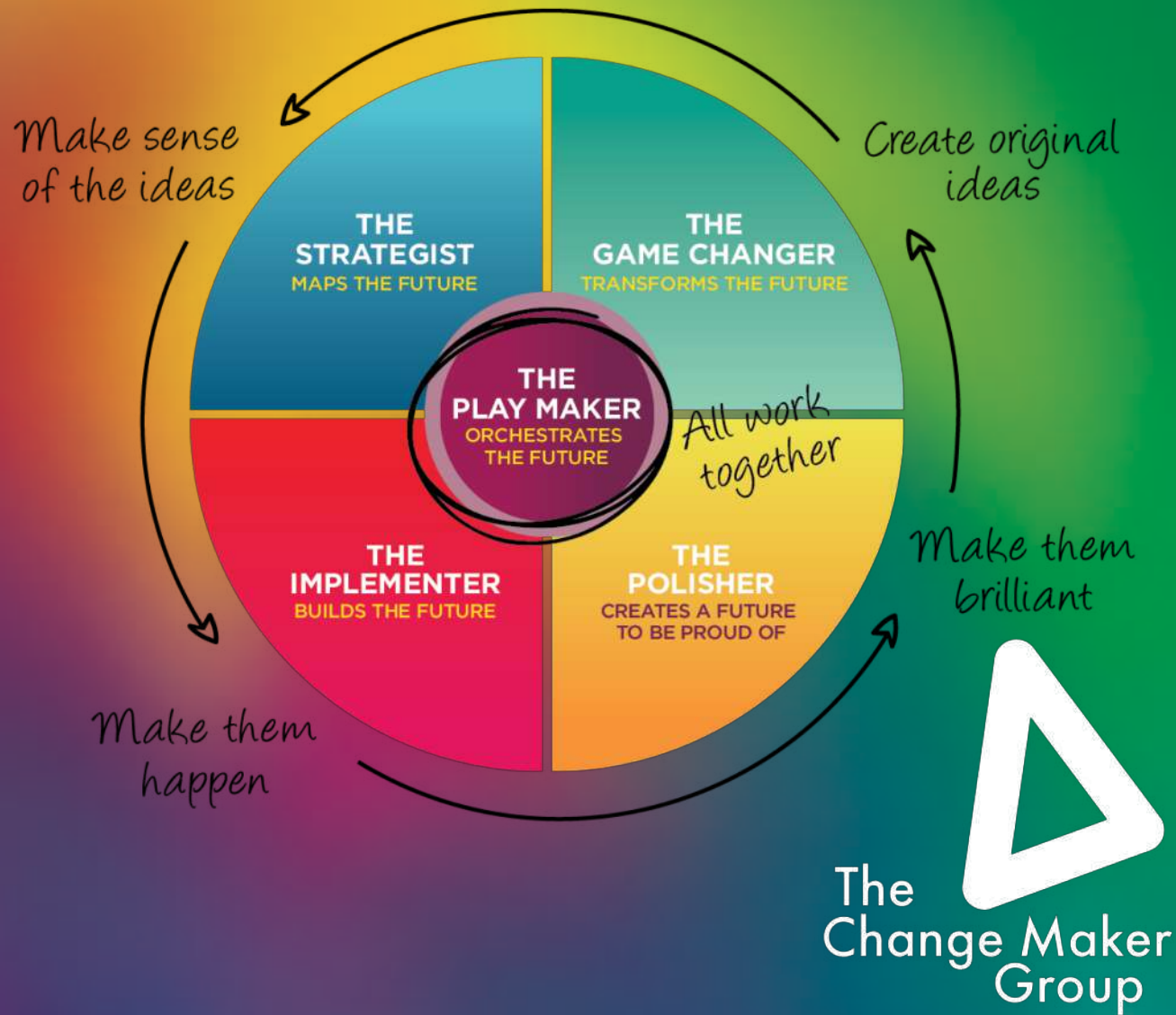



The
Change Maker
Group

The Change Maker Profile



How Does It Work?

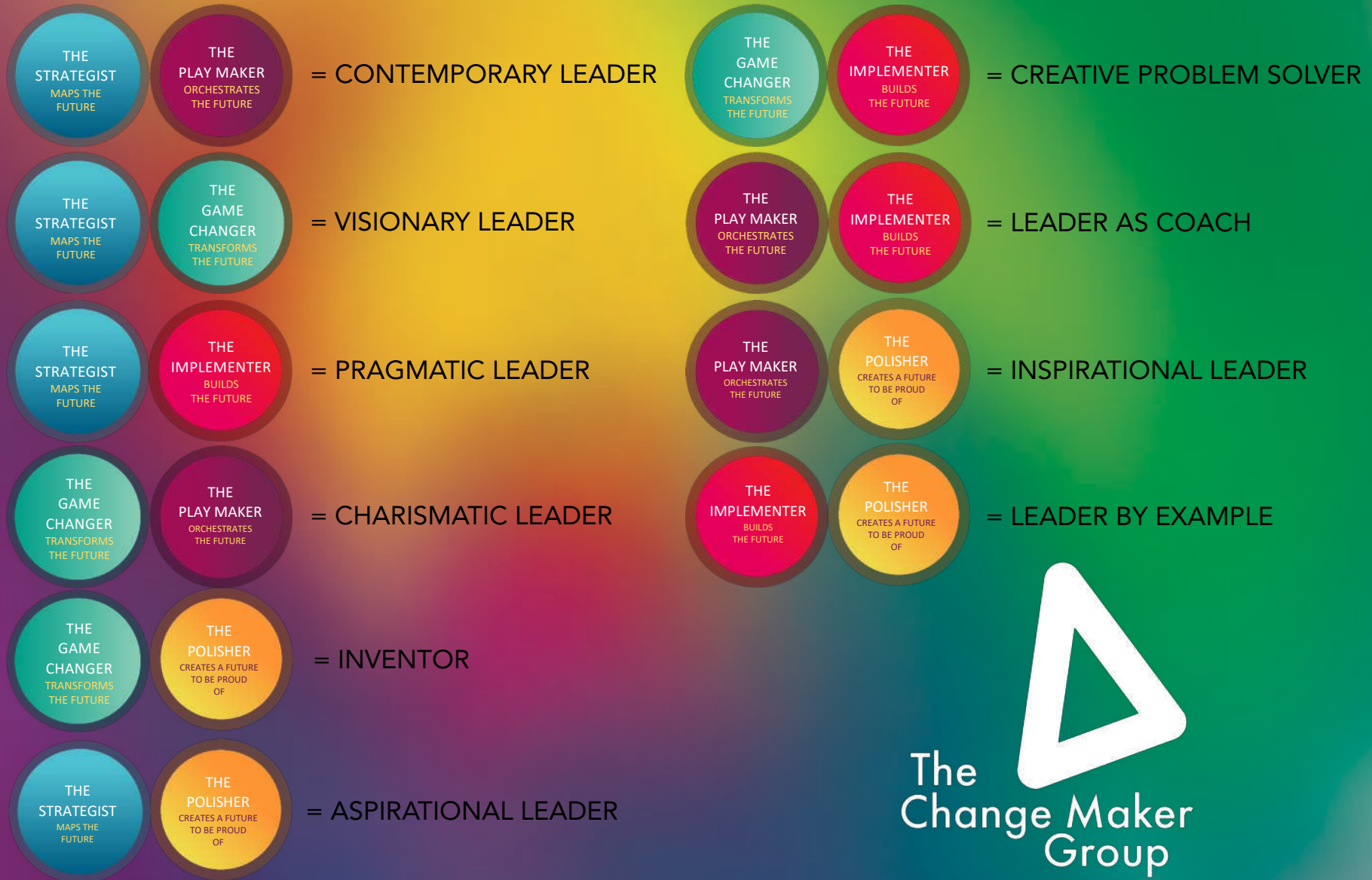


Communication Styles

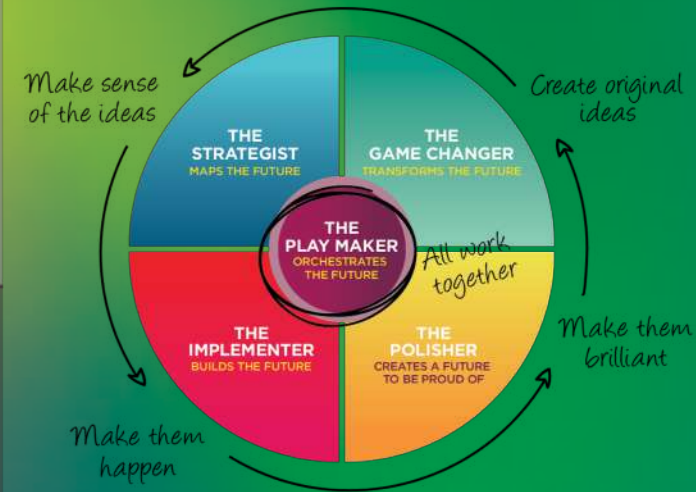


The
Change Maker
Group

Leadership Styles

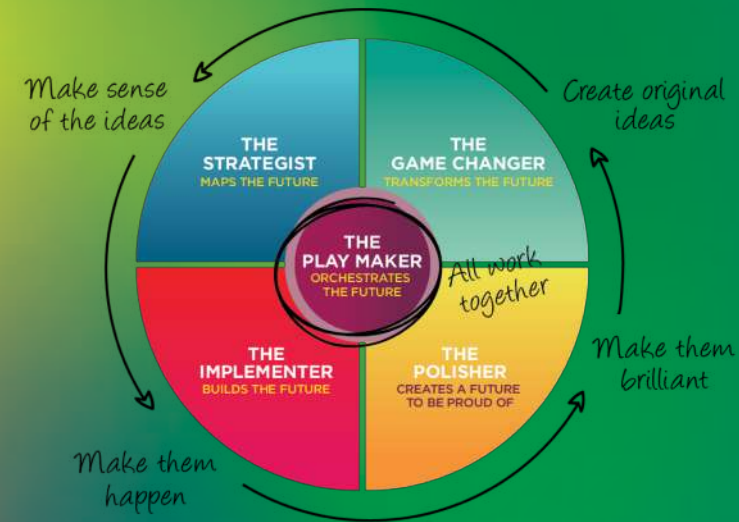
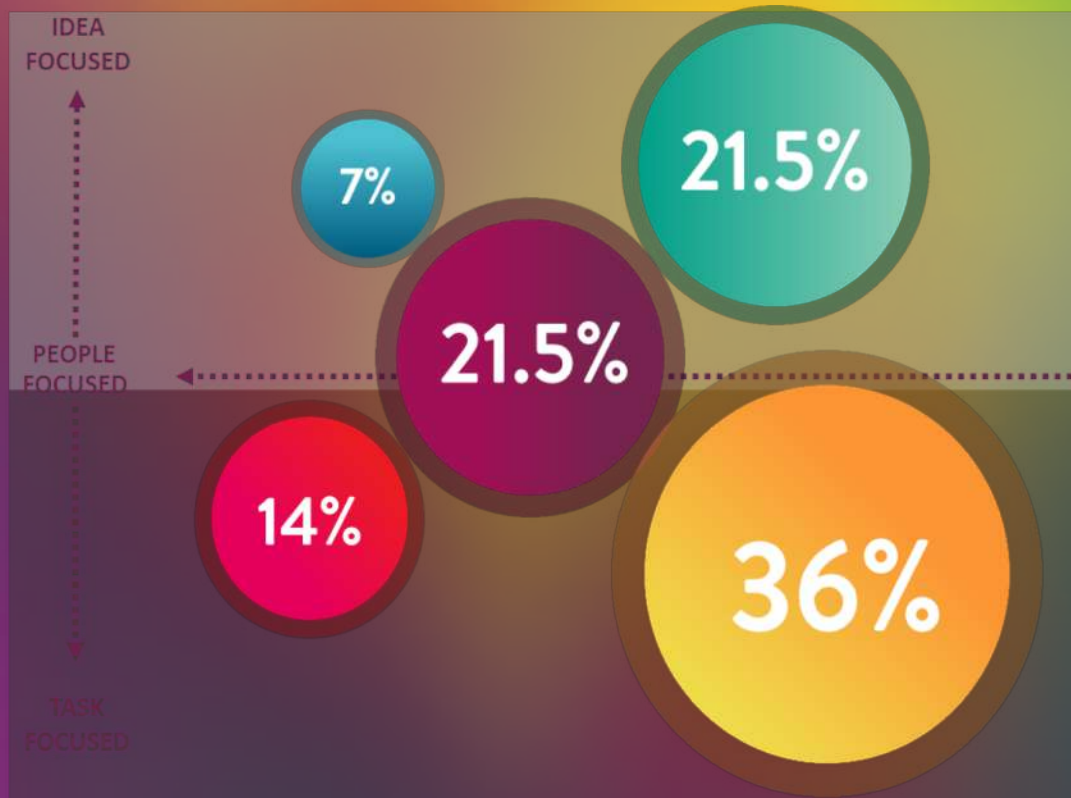


Describe This Individual




The
Change Maker
Group

Describe This Team



The
Change Maker
Group

How might you use this in your practice as a BA?



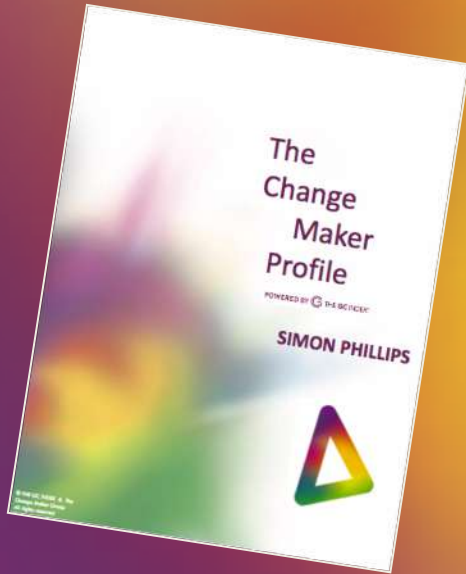

The
Change Maker
Group

Q&A



The
Change Maker
Group

Further Support and Free Stuff



- FREE Chapter from our book “Change Wisdom”
- Your Change Maker Profile, 45 mins Feedback Session, Microlearning: £300 + VAT
- For using The Change Maker Profile with teams or stakeholders, contact us:
nicky@thechangemakergroup.com /
john@thechangemakergroup.com

For all this:
www.thechangemakergroup.com/iibamembers

For extra materials:
www.thechangemakergroup.com/eventmaterials

For more support, join our LinkedIn Group:
www.linkedin.com/groups/8333395

